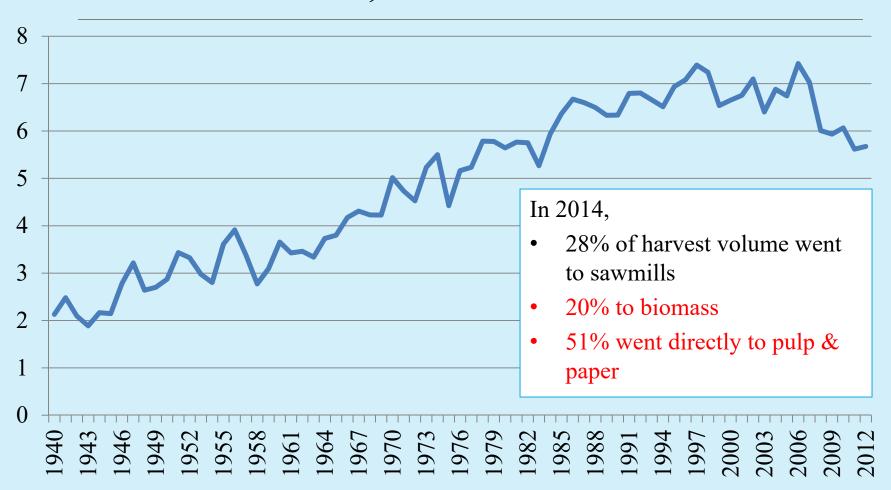
Economic Impact of the Forest Products Industry in Maine

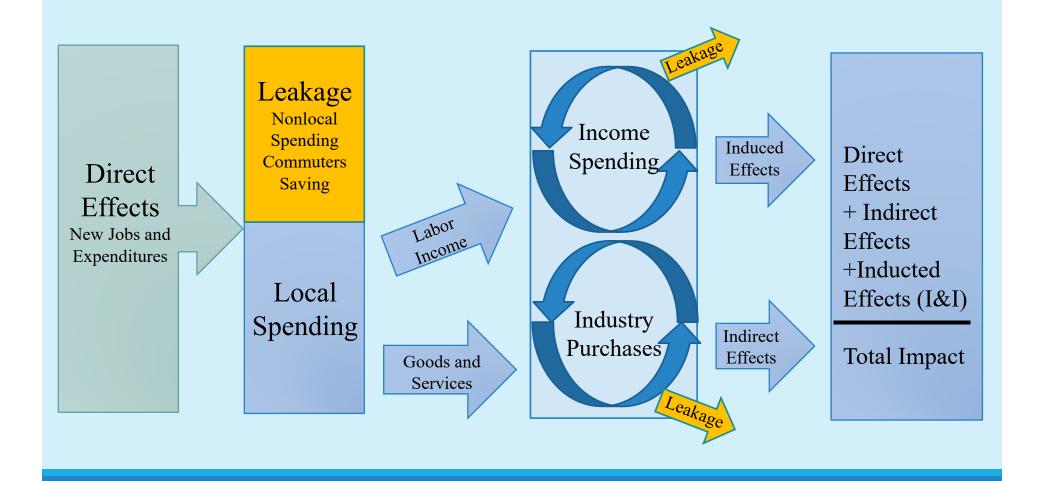
Summary information from: Economic Contribution of Maine's Forest Product Industry, 2014 and 2016 (estimated)

A report prepared for the Maine Forest Products Council, June 2016
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Harvest in Maine, million cords



IMPLAN and Economic Impact



Defining the Forest Products Industry

Forest Products Industries	FP Support Industries
□Harvesting	☐Regeneration and Management
☐Biomass Electricity	☐ Machinery Repair and Lease
Sawmills	□Transportation
□Plywood and Veneer	□Research
□Pulp and Paper	□Land Lease
☐ Wood Products (Hardwood Specialty)	
□Wood Furniture	

□ Non-Forest Product Industries (FPI)/All other Sectors

2014 and 2011 Results

2014 (in 2016 \$USD)	Direct Contribution	Multiplier Effects			Total Impact
	FPI	FPI	FPI Support	non-FPI	Total
Output	\$5,642,301,353	\$676,974,725	\$467,789,920	\$2,987,544,490	\$9,774,610,488
Employment	14,370.4	2,180.5	1,222.6	21,182.4	38,955.9
Compensation	\$763,642,873	\$99,596,923	\$57,577,968	\$852,493,180	\$1,773,310,944
Prop Income	\$94,749,775	\$56,326,942	\$36,989,988	\$108,411,044	\$296,477,749
2011 (in 2011 \$USD)	Direct Contribution	Multiplier Effects			
	Forest Products	Forest Product	ts Non-For	rest Products	Total
Output	\$5,063,915,031	\$643,676,568	\$2,26	57,788,190	\$7,975,457,789
Employment	12,003	5,072	2	21,714	38,789
Labor Income*	\$721,541,907	\$184,150,509	\$960),935,289	\$1,866,637,705

^{*} Labor Income = Employee Compensation + Proprietor Income

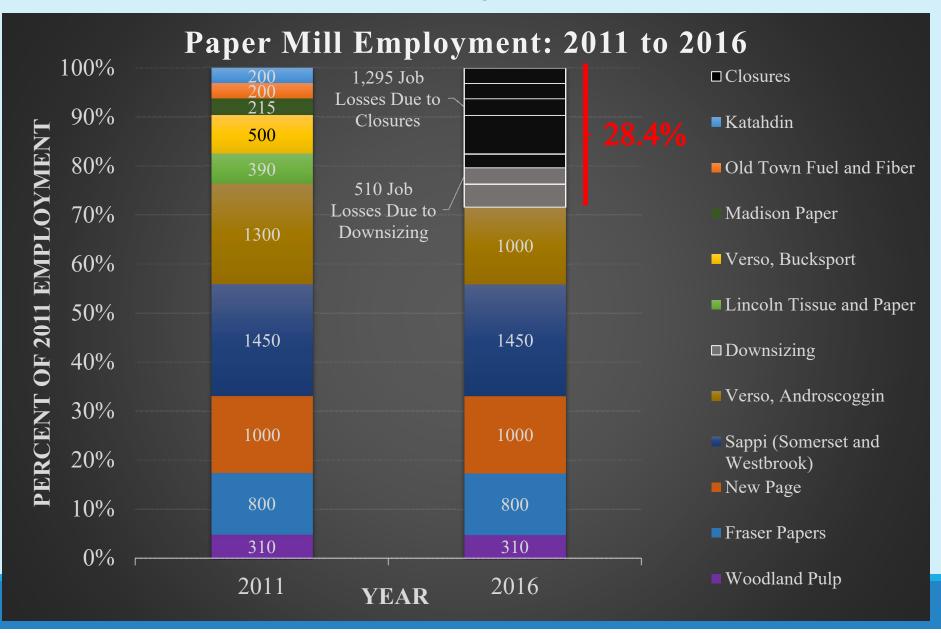
2014 Results: FPI's Contribution to Maine

2011 to 2014	2011 (in 2014 \$USD)	2014 (in 2014 \$USD)
Maine GDP	\$55.1B	\$55.8B (1.3%) ¹
FPI Value Added	\$3.5B	\$3.1B (-11.4%) ²
Percent of GDP	6.38% (1 out of 15.7)	5.56%³ (1 out of 18.0) (-12.9%)⁴
Total Economic Impact	\$8.5B	\$9.8B (+15.3%) ⁶
All Maine Jobs	794,279	810,672 (+2.1%)
FPI Jobs	38,789	38,956 (+0.4%)7
Percent of Employment	4.88% (1 out of 20.5)	4.81% ⁹ (1 out of 20.8) (-1.5%) ¹⁰
Total Payroll	\$1,978.9M	\$2,069.8M (+4.6%) ¹¹
Total State & Local Taxes	\$320.1	\$318.5M (-0.5%) ¹⁷

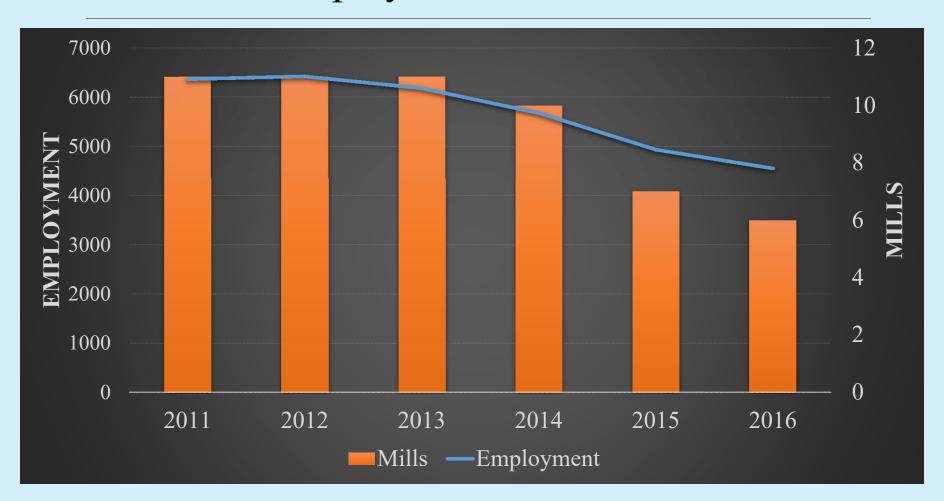
Impacts attributable to each sector as part of the FPI, 2014

FPI Sector	Employment	Output Impact (Total)
Forestry, Logging, Hauling, Bioelectric	6,248.6	\$744,567,619
Solid Wood	11,485.3	\$2,260,096,583
Pulp & Paper	21,221.9	\$6,769,946,286
MAINE	38,955.9	\$9,774,610,488

Recent changes in P&P



Declines in employment and number of mills



Accounting for closures

Mill	Location	Estimated employment loss	Date
Lincoln Tissue & Paper	Lincoln	180 (downsize)	November 2013
Katahdin Fuel & Fiber	East Millinocket	200	February 2014
Verso	Bucksport	500	December 2014
Lincoln Tissue & Paper	Lincoln	210	September 2015
Verso Androscoggin	Jay	300 (downsize)	October 2015
Expera	Old Town	200	November 2015
Covanta Energy (2)	West Enfield & Jonesboro	44	March 2016
Madison Paper	Madison	200	May 2016

Accounting for closures

- ☐ Five pulp and paper mills and two biomass plants have closed since late 2013
- ☐ The results presented are based on the loss of 1,805 direct pulp and paper positions and then regaining 51 positions at Rumford
 - We assume, on average, output per employee from the closed mills is only 65% of those which are still operating
- ☐ For the BioElectric closures, the 44 lost position are assumed to have equal per employee output to those that remain

Results with recent closures

2016 (in 2016 \$USD)	Direct Contribution	Multiplier Effects			Total Impact
	Pulp and Paper	FPI	FPI Support	non-FPI	Total
Output	(\$918,679,755)	(\$70,039,682)	(\$71,305,941)	(\$465,004,764)	(\$1,525,030,142)
Employment	-1,754.0	-163.9	-178.3	-3,115.5	-5,211.7
Compensation	(\$126,122,301)	(\$8,522,660)	(\$8,596,209)	(\$131,748,365)	(\$274,989,535)
Prop Income	(\$5,307,594)	(\$3,284,769)	(\$5,291,215)	(\$16,502,664)	(\$30,386,242)
2016 (in 2016 \$USD)	Direct Contribution	Multiplier Effects		Total Impact	
	Bioelectric	FPI	FPI Support	non-FPI	Total
Output	(\$42,524,966)	(\$5,458,307)	(\$2,164,327)	(\$17,389,587)	(\$67,537,187)
Employment	-44	-26	-4	-127	-200
Compensation	(\$2,834,684)	(\$1,157,728)	(\$219,684)	(\$4,561,935)	(\$8,774,031)
Prop Income	\$0	(\$1,069,575)	(\$186,216)	(\$835,174)	(\$2,090,965)

2016 (in 2016 \$USD)	Direct Contribution	Multiplier Effects			Total Impact
	FPI	FPI	FPI Support	non-FPI	Total
Output	\$4,889,266,934	\$617,574,623	\$414,408,861	\$2,620,051,284	\$8,541,301,702
Employment	12,572.4	1,990.1	1,040.1	17,935.4	33,538.0
Compensation	\$664,056,504	\$93,717,637	\$50,976,529	\$748,919,925	\$1,557,670,595
Prop Income	\$93,099,947	\$54,106,618	\$32,933,481	\$95,226,720	\$275,366,766

Comparing 2011 and 2016

2011 to 2016	2011 (in 2016 \$USD)	2016 (in 2016 \$USD)
Maine GDP	\$55.7B	\$55.4B (-0.5%) ²⁶
FPI Value Added	\$3.5B	\$2.7B (-21.7%) ²⁷
Percent of GDP	6.38% (1 out of 15.7)	4.96% ²⁸ (1 out of 20.2) (-22.2%) ²⁹
Total Economic Impact	\$8.6B	\$8.5B (-1.2%) ³¹
All Maine Jobs	794,279	811,321 (+2.1%)
FPI Jobs	38,789	33,538 (-13.5%) ³²
Percent of Employment	4.88% (1 out of 20.5)	$4.13\%^{34}$ (1 out of 24.2) (-15.3%) ³⁵
Total Payroll	\$1,999.0M	\$1,833.0M (-8.3%) ³⁶
Total State & Local Taxes	\$323.4M	\$278.4M (-13.9%) ⁴²

Comparing 2014 and 2016

2014 to 2016	2014 (in 2016 \$USD)	2016 (in 2016 \$USD)
Maine GDP	\$56.4 B	\$55.4B (-1.8%)
FPI Value Added	\$3.2 B	\$2.7B (-15.6%)
Percent of GDP	5.67% (1 out of 17.6)	4.96% (1 out of 20.2) (-13.6%)
Total Economic Impact	\$10.1 B	\$8.5B (-15.8%)
All Maine Jobs	810,672	811,321 (+0.1%)
FPI Jobs	38,956	33,538 (-13.9%)
Percent of Employment	4.81% (1 out of 20.8)	4.13% (1 out of 24.2) (-14.1%)
Total Payroll	\$2,149.4 M	\$1,833.0M (-14.7%)
Total State & Local Taxes	\$330.5 M	\$278.4M (-15.8%)

Conclusions

- ☐ FPI is still an important and integrated part of Maine's economy
- \$8.5B in total output impact
- ☐ The share of FPI as part of the total state GDP has slightly declined
 - □ \$1 out of every \$20 of state GDP is associated with the FPI
- ☐ 1 out of every 24 jobs in Maine is associated with the FPI
 - Employment in sawmills, plywood/veneer, and other wood products increased by 363 (from 4376.6 to 4739.6)



Thank you!

Economic Contribution of Maine's Forest Product Industry, 2014 and 2016 (estimated)

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